

Region 5 - 2010 Meeting

Date:
Friday, November 12, 2010

Location:
Ramada Inn
160 Frontage Rd
Newark, NJ 07114
973-589-1000 Phone

Time:
Thursday: Dinner at Chris' Corner
Friday: 8:00am - 3:00pm

CFESA Room Rate: Approx. \$100.00 per night



To Register, please RSVP for the meeting to one of the following:

Richard Malachy Farrell
Malachy Mechanical
201-823-1412 - Phone
richmf@malachymechnical.com

John Sappo
Daubers Inc
john@daubers.com

For more Region 5 Information, visit CFESA's website:

Region 5

Agenda:

Thursday November 11th

8:00pm - Dinner at Chris' Corner

Thursday night, we meet for dinner at:

117 W 2nd St

Bayonne, NJ 07002 (please RSVP to Richard Malachy Farrell at richmf@malachymechnical.com)

Friday November 12th

8:00am - 8:15am - Introductions

(Rich Farrell, Malachy Mechanical)

8:15am - 8:20am - Mission/ Vision & Anti-Trust Statement

(Rich Farrell, Malachy Mechanical)

8:20am to 8:25am - Agenda Review

(John Sappo, Daubers Inc)

8:25am to 9:30am - "How do Extended Warranties Impact Your Bottom Line?"

(Wayne Stoutner, AIS)

9:30am to 9:45am - Morning Break

9:45am to 10:45am - Round Table Discussions

1. Manufacturers offering "free" startups/ pros and cons
2. Fixed repair times from a manufacturer for expected warranty field repairs
3. What employee benefits do you provide to your employees?
Who pays towards the cost associated with these benefits?
 - Health Insurance
 - Disability Insurance short/ long term
 - Dental
 - 401K
 - Education/ Training
 - Tools
 - Uniforms
 - Vacation

10:45am to 12:00pm - Round Table Review/ Group Discussion

(John Sappo, Daubers Inc)

12:00pm to 1:00pm - Lunch

1:00pm to 2:00pm - "What You Need to Know About Tax Audits and How to Prepare"

(Attorney Brad D. Shalit, Connell Foley LLP)

2:00pm to 3:00pm - 2011 Meeting

Date, Location, Host (Cookie Mahon, American Kitchen)

3:00pm - Meeting Adjourned